

Industry Cluster: Energy, Green Jobs, Construction, Apprenticeships

Date: 10/28/2011

Business Services Consultant: Brad Johnson, (509) 532-3152 or bhjohnson@esd.wa.gov

New Opportunities

- Job order WS395177868 Natural Gas Distribution Engineer, Avista Corp, Wage DOE
- Job order WS395098952 Residential Meter Utility Worker, Avista Corp, Wage Minimum \$27.19
- Job order WA22114 Formsetter/concrete finisher. Wage Prevailing
- Job order WA22114 Concrete Block Mason, Wage Prevailing
- Job order WA2209732 Concrete Paving Machine Operator, Wage Prevailing
- Job order WA2199900 Bridge Carpenter, Wage Prevailing
- Job order WA2211747 Estimating Assistant, Wage DOE

Industry Employment Trends & Observations

LMEA information from [Workforce Explorer](#) shows construction employment in Spokane County down 400 jobs from September 2010 to September 2011. Data is not seasonally adjusted.

Education and Training News

Northwest HVAC Association Training Classes for November

Services & Overcurrent Protection- 8 hours for trainees and electricians:

Spokane- Nov 7th & 9th, from 5:30PM-9:30PM both nights.

This eight hour training class provides a basic understanding of services life/ safety applications and overcurrent protection as it applies to electrical installations in the mechanical industry. "Trainees" receive 8 hours of classroom basic credit. "Electricians" receive 8 hours of "Industry Related" credit. \$95.00 for members and \$115 for non-members.

Call (509) 747-8810 for more information.

Other Noteworthy News

Five Ways to Say 'I'm Unprofessional'

1. Using a cutesy email for correspondence such as sexytonight@domain.com. An employer looks at your email address on your resume and says I will pass. I do not need the drama at my business.
2. Putting a silly message or making an employer listen to song to leave you a message on your cell phone or answering machine.
3. Sending your resume and cover letter without proofreading. You and someone else need to proof your work.
4. Winging your interviews instead of preparing thoroughly. What is the employer thinking as you bluff your way through the interview? This person does not care or will not go the extra mile to take care of my customer. Can a business afford to lose just one customer in this economy?
5. Failing to send thank-you notes after the interview. How does an employer measure your follow up skills? Sending a thank-you note leaves no doubt to the employer and keeps you in the running for the job. If you make a mistake in an interview, a thank-you note gives you a second chance to explain your mistake and how you should have answered the question.

Industry Cluster: Healthcare

Date: 10/28/2011

Business Services Consultant: Heather Davis (509) 532-3134 Hdavis@esd.wa.gov

New Opportunities

WA2217969	Billing Customer Services Representative	F/T, DOE
WA2217928	Toxicology Processing	F/T, DOE
WA2217927	Medicare Billing Specialist	F/T, DOE

Industry Employment Trends & Observations

Health Informatics Administrators show a short term growth projection of 0.7% with 14 annual average openings and long term projections show a growth rate of 8.5% and 17 average annual openings.

Note: The O*Net data is not specific to only the Healthcare network administrators and encompasses all network administrators. Healthcare is expected to have a dramatic increase in the need for Informatics administrators with the mandatory implementation of Electronic Healthcare Records systems.

Wage Information

Health Informatics Administrators do not have wage data available currently.

Education and Training News

Health Informatics is an instructional program that provides training in the kind of computerized health information systems that are being installed by hospitals and medical offices across the western states. The electronic systems will replace inefficient paper records and allow health providers to quickly review and update a patient's medical history. Patients who have had to move, had to change doctors, or required emergency medical attention know the importance of getting medical records transferred quickly and how difficult that is to accomplish in a paper-based system. There are two tracks: one for health care professionals, and one for IT professionals. Individuals should possess a minimum of a two-year degree and/or current experience in health care, information technology, or both. Registrants are not required to be licensed clinical professionals. Spokane Community Colleges has a [10-week certification](#) course for those who are either working in IT or healthcare and wish to add Informatics to their credentials and Eastern Washington University offers a [Bachelor of Science in Health Informatics Technology and Management](#).

Other Noteworthy News

[The Healing Lodge of the Seven Nations](#) located in Spokane Valley, Washington and is a 45-bed adolescent (ages 13-17) residential chemical dependency treatment center funded by Indian Health Services and the State of Washington. Services at The Healing Lodge are primarily focused for the Native American population, but are open to all adolescents. Services are available to both males and females for an approximately 90 to 120 day treatment program designed around the individual youth's needs.

Some of the services available to enhance the chemical dependency treatment program include family education, cultural programs, medical care, an alternative school, recreation program, advanced aftercare support, music/expressive arts program, and supportive mental health services.

There are now 13 Youth Residential Treatment Centers located across the United States of America. These programs contain the hope for the future. The Healing Lodge of the Seven Nations proudly sits among them, providing care for the future leaders among the Native Americans.

Industry Sector: Healthcare, Finance, Insurance

Date: 10/28/2011

Business Services Consultant: Lynda Evans, (509) 532-3175 or levans@esd.wa.gov

New Opportunities

- Walgreens Infusion –Field Registered Nurse II **WA2212252**
- Pioneer Human Services –RN Health Services Manager **WA2205169**
- Gonzaga – Risk Manager **WA2205264**
- Gonzaga – Marketing Specialist **WA2206748**

Industry Employment Trends & Observations

The unemployment rate for September is 8.6%. This decrease represents a drop in the number of people seeking jobs in the Spokane area.

Economic Update - October 2011 Jobs Report

Healthcare: Employment in health care grew by 44,000 in September, with growth in ambulatory health care services (up 26,000 jobs) and in hospitals (up 13,000 jobs).

Finance and Accounting: Companies say they are having a difficult time finding professionals who have all the requirements, and in some specialized areas, candidates are receiving multiple offers. Most in demand is a CPA accreditation. For senior-level and analyst positions, an MBA is high on the list of requirements. Controller and analyst positions top the list of jobs companies most want to fill. In addition, business systems analysts, tax accountants, auditors, and core accounting professionals are being sought.

Other Noteworthy News

LinkedIn, *Starting Salaries to Rise in 2012 as Hiring Gets Tougher*, by John Zappe, October 24, 2011.

Starting salaries for professionals in the U.S. and Canada will be going up next year as the hiring climate for experienced workers becomes more competitive and the time it takes to fill jobs lengthens.

With hiring expected to be more aggressive in 2012, the average time to fill staff positions will increase to five weeks next year and filling management accounting and finance jobs will take almost two months.

Social Capitalists: Pioneer Human Services- Established in 1963, this year Pioneer will help more than 15,000 people on the margins of society overcome multiple hurdles - finding low cost housing, overcoming addictions, obtaining job training, and securing employment.

A conglomerate of 10 social enterprises, Pioneer's operations include assembly, packaging, catering, sheet metal fabrication, precision machining, and construction products and services for commercial customers. Pioneer has earned the trust of customers such as Nintendo, Hobart, Genie, Boeing, Starbucks, and many others. Two of our biggest challenges are overcoming stereotypes about the ability of a nonprofit to run competitive businesses and the perceived ability of our workforce.

Pioneer has 47 locations throughout the state of Washington. Over the next year, we will develop low cost housing in Spokane. Thereafter, we plan to acquire a business in eastern Washington to provide employment/training opportunities for the people we are serving through our work releases, housing, and the involuntary chemical dependency treatment center we operate in Spokane. Our goal is to expand our wrap-around services statewide, and eventually to establish programs in Oregon and Idaho.

Visit their website at www.pioneerhumanservices.com to find out more.

Industry Sector: Advanced Manufacturing/Aerospace

Date: 10/28/2011

Business Services Consultant: Sean Pelfrey, (509) 532-3159 or spelfrey@esd.wa.gov

New Opportunities

- [WA2195834](#) - FT Travel Aircraft Mechanic, 40 + hours a week \$16.50 an hour plus Benefits
- [WA2195733](#) - FT Aircraft Maintenance Technician, 40+ hours a week, \$14.50 an hour plus Benefits.

Industry Employment Trends & Observations

- The Washington aerospace industry primarily manufactures aircraft and parts.
- Led by The Boeing Company, the aerospace industry employed 65,400 people in 2005.
- With an average annual wage of \$83,370, more than double the average for all industries, the aerospace industry paid \$5.4 billion in wages and salaries.
- Taking into consideration the direct and indirect impact on the economy, the aerospace industry accounted for an estimated 209,300 jobs or 7.5 percent of total state employment.
- More than nine out of every ten aerospace employees worked in King County (38,800) and Snohomish County (23,700) in 2005.
- The total impact of the industry amounted to 116,400 jobs or 10.1 percent of total employment in King County and 52,100 jobs or 22.9 percent of total employment in Snohomish County.
- The aerospace industry also accounted for 40,800 jobs or 2.9 percent of total employment in the rest of the state.

www.afa-wa.com

Wage Information

- As more and more job seekers come in, it is imperative that we start sharing with them the LMI and even the living wage calculator. (<http://www.livingwage.geog.psu.edu/counties/53063>) This information is imperative as job seekers discuss wages with employers and gives them a better understanding of what they need to survive.

Education and Training News

Aviation Maintenance Technology

The program is housed in two hangars built at Felts Field Airport specifically for this program. Hangar space includes large classrooms and a wide variety of teaching aids including starters, carburetors, magnetos, landing gear components, and complete aircraft.

Students use aircraft parts and project boards to learn basics of electricity, hydraulics, air conditioning, and other aircraft systems. They also gain a well-rounded education working with a variety of aircraft, from a Cessna 150, 310, 337, and 421 to a turbine-powered North American T-39A Sabreliner. The program provides a limited opportunity for students to work on "live" aircraft - aircraft that will fly again. This is an opportunity very few schools can offer.

Check out our new project at sccairframe.wetpaint.com

Once enrolled, students are required to provide a basic set of hand tools for use in the shop. Tools cost between \$1,000 and \$1,500. The Federal Aviation Administration requires individuals to complete 1,900 hours of training at an FAA-certified school before they can take the FAA certification exam for airframe and powerplant mechanics.

(Airframe covers the aircraft structure, and powerplant covers the engines.) The A&P license allows mechanics to work on any American registered aircraft from single-engine airplanes to large commercial jet aircraft.

SCC's curriculum, which is approved by the FAA, allows students to complete these requirements in six quarters. Students take approximately 20 credits each quarter and attend classes six hours a day, five days a week. They graduate with entry-level skills in the repair, maintenance, inspection, and overhaul of aircraft components and systems.

Other Noteworthy News

We've been maintaining planes since our inception as Clearwater Flying Service in 1977. Forest Service contracts led to heavy checks on Twin Otters and Beech 99s. Maintenance work expanded again in 1988 when Empire landed a FedEx contract to fly and maintain Caravan 208s.

Since 1990, Empire has been performing heavy checks on FAR 121 aircraft beginning with Fairchild F27s, then Fokker F27s, Shorts 360s and most recently (2003) ATRs giving Empire more than 15 years continuous experience maintaining large turboprop aircraft. Flying BAe 146 jets meant doing extensive maintenance including engine changes on the planes.

With our **We Can Do That®** attitude, Empire has developed numerous STCs to improve functionality and solve problems. We thrive on solving problems and meeting challenges for our customers.

In 2001 Empire received its repair station certificate. The repair station has now expanded to become Empire Aerospace, a division of Empire Airlines

www.empireaerospace.com

Industry Sector: Professional & Technical

Date: 10/28/2011

Business Services Consultant: Jeff Miller, (509) 532-3136 or jemiller@esd.wa.gov

New Opportunities

- WA2207218 Meat cutter – Montana location (wage is \$10 to \$14/hr DOE)
- WA2208379 Senior Editor (Wage DOE)
- WA2210099 Quality Inspector/Warranty Analyst (Wage is DOE, benefits pd 100% by employer)
- **WA2210141 Sr. Mechanical Design Engr. (wage is DOE)**
- **WA2210127 Electrical Designer (wage is DOE)**
- WA2210481 Used Car Sales Associate (wage is \$10/hr + commission)
- WA2212457 Technical Sales Rep. (wage is DOE)
- **WA2212609 Oracle Business Analyst (wage is DOE)**
- **WA2213040 Training & Development Specialist (wage is DOE)**
- **WA2210127 Electrical Designer (wage is DOE)**
- **WA2210141 Senior Mechanical Engineer (wage is DOE)**
- **WA2212519 Chief Engineer (wage is DOE)**
- **WA2212633 Subcontract Manager (wage is DOE)**
- **WA2212639 Field Support Engineer Hydraulics (wage is DOE)**
- **WA2213034 QA/QC Engineer (wage is DOE)**
- **WA2213058 Logistics Specialist (wage is DOE)**
- **WA2213075 Sales / Proposal Manager (wage is DOE)**
- **WA2213358 Scheduler (wage is DOE)**
- **WA2213403 Project Manager (wage is DOE)**
- **WA2213408 Structural Engineer (wage is DOE)**
- **WA2218157 Control Systems / SW Engineer (wage is DOE)**
- WA2213457 Mechanical CAD Drafter / Designer (wage is DOE)
- WA2213451 Mechanical Design Engineer (wage is DOE)
- WA2216152 Cleaning Technicians (wage is \$9 to \$10/hr)
- WA2217378 Video Editor (wage is DOE)
- WA2215392 Senior Security Engineer (wage is DOE)
- WA2215412 Junior Security Engineer (wage is DOE)
- WA2214582 IT helpdesk Support Tech (wage is DOE)
- WA2214643 Helpdesk Specialist (wage is DOE)
- WA2217853 IT Support Engineer (wage is DOE)
- WA2218225 Project Manager – IT (wage is DOE)
- WA2217974 OEM Coordinator (wage is DOE)

Industry Employment Trends & Observations

The former RAHCO, now part of Flsmidt, adds to the FLSmidt group (an international company in business for more than 125 years now) bringing the capability of providing a full range of equipment, systems, and services to mining, aggregate and bulk solids industries continues to increase their presence here in Spokane as they continue to add to their engineering staff locally. Their positions are currently posted for them on the go2worksource website and are noted in bold.

Wage Information

Job-growth in September (latest figures)

OLYMPIA – Washington's unemployment dropped from 9.3% in August to 9.1% for September.

Locally for Professional, Technical, and Scientific jobs were up by 100 jobs for the month of September.