

**Industry Sector:** Manufacturing/Aerospace

**Date:** 03\07\2012

## **New Opportunities**

[WA2251497](#) - COMMODITY MANAGER, 40hours a week, Competitive wages plus benefits

[WA2247794](#) - MOLD PROCESS TECHNICIAN, 40hours a week, Competitive wages plus benefits

## **Trends**

As 2012 gets underway, the manufacturing community is busy ramping up and preparing for what many are calling a breakout year. With numerous limitations posed by a sluggish economy over the last few years, many local manufactures are looking at expansion both in terms of facility and workforce. Current training programs are quickly filling up and business are looking at various avenues to meet their needs.

## **Wage Information**

- As more and more job seekers inquire, it's important we start sharing with them Labor Market Information and even the living wage calculator below:  
<http://www.livingwage.geog.psu.edu/counties/53063> This information is imperative as job seekers discuss wages with employers; such gives them a better understanding of what they need to earn to survive.

## **Education and Training News**

Due to the high demand for certified and well trained Welders and Fitters, businesses have been searching for alternative training facilities in order to access specialized training. Both Oxarc and Spokane Community College have well respected and strong programs that can produce welders who are able to meet the basic needs of most employers. Currently ALLWEST Testing & Engineering is working with local business and industry leaders to develop a program that will provide training based on industry need (be it manufacturing or aerospace). By utilizing these various training programs, Spokane will be more prepared to meet the demands of industry now and in the future.

## **Other Noteworthy News**

ALLWEST Testing & Engineering, LLC (ALLWEST) is a premier full-service professional engineering, environmental, and construction materials testing firm serving the Inland Northwest.

ALLWEST's professional services include:

[Geotechnical Engineering](#)

[Environmental Consulting](#)

[Construction Materials Testing](#)

[Laboratory Testing](#)

[Special Inspections](#)



## Regional Industry Information at a Glance

[Non-Destructive Testing](#)

[Testing and Certification Services](#)

[Asphalt and Concrete Mix Designs](#)

With a common sense approach, ALLWEST assists design professionals and owners from project planning through final construction. With over 20 years of experience in the Inland Northwest, our team of professional engineers, environmental professionals, geologists, engineering technicians, and special inspectors are committed to providing high quality service and a timely response to our clients. Providing the expertise and experience to keep projects on track is just part of the commitment that ALLWEST has to our clients. We are dedicated to servicing our clientele with integrity, professionalism and reliability.

<http://www.allwesttesting.com/>

Attn: Hiring Managers:

If you wish to list a job opening with WorkSource, please call: (509) 532-3186; Fax: (509) 532-3066; or E-mail: [BusinessOutreach@esd.wa.gov](mailto:BusinessOutreach@esd.wa.gov)

If you wish to post your own opening, go to: [www.go2worksource.com](http://www.go2worksource.com) and click on "Employer Log In Here". Other helpful employer information is available within this section of the website, plus on our local website at [www.workspokane.org](http://www.workspokane.org) click on Employer.

If you need wage or Labor Market Information, click on [www.esd.wa.gov/employmentdata](http://www.esd.wa.gov/employmentdata)



# Regional Industry Information at a Glance

Industry Sector: Healthcare

Date: 3/7/12

**Business Services Consultant:** Heather Davis (509) 532-3134 [Hdavis@esd.wa.gov](mailto:Hdavis@esd.wa.gov)

## New Opportunities

WA2249170 Lead Receptionist

FT/DOE

WA2250236 Public Health Nurse1

PT/\$21.75-\$28.33/HR

## Industry Employment Trends & Observations

Medical and Clinical Laboratory Technicians (MLTs) shows a short term growth projection of 2.0% and a long term growth projection of 3.1%.

## Wage Information

Average annual wages are reported to be \$36,474.00 or \$17.54/hr.

## Education and Training News

Medical and Clinical Laboratory Technicians perform routine medical laboratory tests for the diagnosis, treatment, and prevention of disease and may work under the supervision of a medical technologist. The WVC Regional Program includes training at distant sites through agreements with Wenatchee Valley College at Omak, Big Bend Community College in Moses Lake, the Community Colleges of Spokane, Columbia Basin College in Pasco, Walla Walla Community College and others. As long as current clinical training agreements continue, most regional MLT students are not required to spend any time training in Wenatchee. They can complete the entire program in their own community with the exception of programs in Omak and Moses Lake. These students must take the first six-week summer quarter courses in Wenatchee (MLT 150 and 151). The first year MLT series (MLT 100, 101, 102) is completed online through Wenatchee Valley College. An interview is a required component of the acceptance process for students attending in Spokane, Pendleton, Walla Walla and Tri-Cities.

During the second year, courses MLT 213, 223, 233 and their associated laboratory courses (MLT 214, 224 and 234) are taught via interactive TV classrooms, laboratory or audiovisual materials. Moses Lake area students must spend additional quarters on the Wenatchee campus.

Students interested in completing the MLT program through one of the regional sites should follow the steps outlined below for admission:

1. Contact the institution you wish to attend for admission, placement testing, and enrollment in the first year sequence. Use the first year checklist and course equivalency information as your guide located on the MLT admission page.
2. Apply for admission to Wenatchee Valley College through our Web site <https://admissions.ctc.edu/applicant/welcome.cfm>. You will receive an acceptance letter from the Registration office.
3. Once you receive your acceptance letter, contact the WVC educational planner at [jmclaughlin@wvc.edu](mailto:jmclaughlin@wvc.edu). The educational planner will activate your PIN number for online registration.
4. Use the WVC Student Kiosk Web site at [www.wvc.edu](http://www.wvc.edu) to register for the online MLT series (MLT 100 in the fall, 101 in the winter, and 102 in the spring)

## **Other Noteworthy News**

[Octapharma Plasma, Inc.](#), a US-based company, collects human plasma for further manufacture into life-saving drugs for human use.

Octapharma AG, headquartered in Lachen, Switzerland, has been an industry leader in processing licensed plasma products for 25 years. The company has manufacturing plants in Austria, France, Sweden, Germany, and Mexico with satellite offices in 27 countries worldwide.

Octapharma Plasma, Inc. is looking for outstanding, team-oriented individuals, who are motivated by the ability to make an immediate contribution in the workplace and have an opportunity to grow and develop professionally. At Octapharma Plasma we believe our employees have the passion and ability to be part of an inspired team capable of making a difference in the quality of life for patients around the world. The individual growth and success of each and every employee at Octapharma Plasma is an integral part of the continued growth and corporate success of the company.

“We are in the business of enhancing the quality of life. We live by core values that govern how we do business”:

- Customer Focus
- Leadership
- Integrity
- Team Spirit
- Self Respect
- Respect for Others
- Life Balance
- Safety
- 

It is through these values that Octapharma Plasma offers its employees a workplace of teamwork, recognition and growth.

[View current vacancies](#)



# Regional Industry Information at a Glance

**Industry Sector:** Healthcare, Finance, Insurance, and Banking Services

**Date:** 03/07/2012

**Business Services Consultant:** Lynda Evans, (509) 532-3175 or [levans@esd.wa.gov](mailto:levans@esd.wa.gov)

## New Opportunities

Job Orders currently open on: [www.go2worksource.com](http://www.go2worksource.com)

- Licensed Staff Assistant Insurance– **WA2245253**
- Behavioral Intervention & Support Specialist – **WA2242102**
- Apprentice Optician – **WA2247024**
- Customer Service Rep-Bulk Plant Operations - **WA2249173**

## Employer Profile

**Service Alternatives-** is a multi-faceted human services agency with a clear vision and strong values. We support individuals and families of all ages, backgrounds, and abilities and provide a spectrum of services that include employment services, residential services, wraparound/kinship services, foster care, school-based services, independent living support, consultation and training. In 1987 our Children and Family Services Division started with a contract to provide services to at risk youth in Auburn, Washington and now supports children and families throughout the Pacific Northwest. Currently, with a staff of over 550 employees and contracts with over 250 foster parents, Service Alternatives is serving approximately 800 people per day through our programs, spanning all of Washington and parts of Idaho and Oregon.

In Spokane County **Service Alternatives** offers regular, specialized and therapeutic foster care. This agency currently is recruiting for Behavior Intervention and Support Specialists.

## Current Trends

### *Economic Update -*

**Finance and Insurance:** Credit remediation for Healthcare services remains the strongest area for job growth in this sector. Year to date 2011 over 2010, Financial services gained 400 jobs, Insurance services gained 300 jobs. These gains were contrary to national trends. According to our local Labor Market Economist, in 2012 we can expect a 1% growth rate for Insurance (Medical, Life, and Home), including Credit Unions and Credit remediation.

OLYMPIA Feb. 29, 2012– Washington’s employment picture brightened in January, 2012 as the unemployment rate fell to a seasonally adjusted, estimated rate of 8.3 percent and the state enjoyed an estimated gain of 13,200 jobs, according to the state Employment Security Department. Employment Security also announced that December’s previous estimate of 11,700 job losses was revised to a gain of 100 jobs, and the previously announced unemployment rate of 8.5 percent was accordingly changed to 8.6 percent.

**Labor-market info website** – [www.esd.wa.gov/employmentdata](http://www.esd.wa.gov/employmentdata)

**State and local trends** - <https://fortress.wa.gov/esd/employmentdata/reports-publications/regional-reports/numbers-and-trends>

## Other Noteworthy News

**LinkedIn** - *Top Executive Recruiters Agree There Are Only Three True Job Interview Questions*, George Brandt, Contributor, Forbes

1. Can you do the job?
2. Will you love the job?
3. Can we tolerate working with you?

That's it. These three. Think back, every question you've ever posed to others or had asked of you in a job interview is a subset of a deeper in-depth follow-up to one of these three key questions. Each question may be asked using different words, but every question, however it is phrased, is just a variation on one of these topics: Strengths, Motivation, and Fit.

**Industry Sector:** Energy, Green Jobs, Construction, Apprenticeships

**Date:** 03/06/12

**Business Services Consultant:** Brad Johnson, (509) 532-3152 or [bhjohnson@esd.wa.gov](mailto:bhjohnson@esd.wa.gov)

## New Opportunities

- Job order WA2244016 Electrical/Hydraulic/Welding Technician, Wage \$17 -\$20 DOE
- Job order WA2250278 Low Voltage Sales Engineer, Wage DOE
- Job order WA2248399 Excavation Crew \$14 -\$40 DOE

## Industry Employment Trends & Observations

- LMEA information from Employment and Economy shows construction employment in Spokane County down .5% in jobs from December 2010 to December 2011. Data is not seasonally adjusted. US Commerce Department states that construction spending in the US unexpectedly fell in January as commercial and government projects slowed.

## Featured Company Solid Waste Systems Inc.

Solid Waste Systems' vision is to be the Northwest's leading supplier and service company for waste recycling, sewer, and sweeper equipment. They sell top brands such as Leach, Marathon, VAC-Con, Wayne and others. Besides selling Solid Waste Systems, they also rent compactors, balers, refuse trucks and other trucks. They have been in business since 1990 and are located in Spokane Valley.

In Spokane, Solid Waste Systems is hiring an ELECTRICAL/HYDRAULIC/WELDING TECHNICIAN.

- Must have Class A or B driver license
- Experience in installation of components and troubleshooting of Hydraulics.
- Electrical experience in maintaining, troubleshooting, and repairing electrical systems & AC/DC systems.
- Reading electrical and mechanical schematics. Blueprint reading
- Welding, perform basic stick and wire feed welding duties. Able to put down a good bead.
  - Mechanical experience on all size truck chassis including PTO installation.
  - Must have own hand tools
- Ability to keep accurate documentation of service reports and materials used.
- Ability to comply with all current OSHA and ANSI safety standards.

## Other Noteworthy News

Military construction spending would take a major hit under the Air Force's proposed fiscal 2013 budget, falling from \$1.3 billion to \$400 million. Unfortunately the Air Force is expecting another round of base closures and wants to do a proper investment of limited resources due to budget restrictions. So far Fairchild is not on the list.

## Keystone Pipeline Update

TransCanada, a Canadian firm, is hoping to build a massive oil pipeline from Canada to the U.S. gulf coast. It announced on Monday, March 27, that it will push ahead with plans to construct the segment running from Cushing, Okla., to Port Arthur, Texas, and will apply for a federal permit for the cross-border section of the pipeline.

## Regional Industry Information at a Glance

The move by TransCanada would alleviate the glut of oil at Cushing, a major terminal, and address one of the main reasons for building the controversial Keystone pipeline. The \$2.3 billion pipeline will transport 700,000 barrels per day starting in mid- to late-2013. Plans for the segment of pipeline crossing the U.S.-Canada border will come "in the near future" the company said.

**Industry Sector:** Transportation & Warehouse

**Date:** 3/2/2012

**Business Services Consultant:** Dirk Vastrick – (509) 532-3038 or [dvastrick@esd.wa.gov](mailto:dvastrick@esd.wa.gov)

## New Opportunities

- CDL A Commercial Drivers (Or Trainees) – Trans System Inc – WA2250336
- Commercial Drivers License Instructor – Sage Technical Services – WA2249805
- Line Driver (Non-CDL) – Avis/Budget Group – WA2249302
- Class A CDL Northwest Driver – Spokane Produce – WA2244710
- Regional Class A Truck Driver - Affordable Truck & Equipment – WA2247944
- Shredding Specialist – db Secure Shred – WA2240337
- Dump Truck Operator – Columbia Excavation – WA2242776

## Trends

Employment in this sector remains strong in part because of commercial drivers seeking better positions or desiring to spend less time away from home. The population of drivers is also aging creating new opportunities as they retire.

## Wage Information

- Railroad Brake, Signal, and Switch Operators - \$21.86
- Counter Rental Clerks - \$10.28
- Aircraft Cargo Handling Supervisors - \$17.50
- Heavy Haul Truck Driver - \$18.11
- Material Handler - \$15.39

## Noteworthy News

**Dateline Midwest:** Tornadoes and severe thunderstorms on Wednesday, Feb. 29, left 12 people dead and hundreds of homes and businesses destroyed in parts of Illinois, Missouri, Kentucky and Tennessee. As the relief effort continues, states are issuing waivers to truckers hauling emergency supplies to affected areas. When major disasters strike, commercial drivers are a critical link to bring needed food, water, medicine, and clothing to regions that have been devastated. Without a timely response by the transportation industry, many more Americans would perish or have more severely impacted health consequences.

Many of these shipments end up being heavier than the normal allowed loads. The states affected by this disaster immediately implemented emergency provisions and toll-free numbers so truckers could get special permits expedited because of the tornadoes.

**Dateline Washington, DC:** The American Trucking Associations (ATA) has set aside its differences with the Federal Motor Carrier Safety Administration (FMCSA) over hours-of-service, in order to file a brief supporting its stance on electronic on-board recorders. The association filed the brief Feb. 24 with the US Court of Appeals for the Seventh Circuit, supporting the agency's defense of electronic logging devices.

"ATA supports the use of electronic logging devices, which have demonstrated the ability to improve carriers' compliance with FMCSA's hours-of-service regulations," ATA president and CEO Bill Graves said.



## Regional Industry Information at a Glance

“With this filing, we urge the Court to reject the calls to prevent fleets from using these powerful compliance tools.”

“Thousands of responsible, safety-minded truck fleets throughout this country voluntarily use this technology to ensure their drivers are complying with federal hours-of-service requirements,” Graves said. “The Court should dismiss this challenge and reaffirm the longstanding authorization to voluntarily use electronic logging devices while FMCSA works toward addressing questions about a future, wider mandate for their use.”