



Regional Industry Information at a Glance

Industry Sector: Energy, Green Jobs, Construction, Apprenticeships

Date: 12/02/2011

Business Services Consultant: Brad Johnson, (509) 532-3152 or bhjohnson@esd.wa.gov

New Opportunities

- Job order WS396818863 Customer Project Coordinator for Natural Gas Services, Avista Corp, Wage 53,000 to 73,866
- Job order WS396819120 Construction Services Tech, Avista Corp, Wage Minimum \$17.26 to \$23.73
- Job order WS396819809 Joint Use Inspector/Auditor, Avista, Wage Minimum \$25.58 to \$35.51
- Job order WA22114 Concrete Block Mason, Wage Prevailing
- Job order WS393152769 Construction Truck Driver Apprenticeship Opportunities, Wage Prevailing
- Job order WA2223666 Journey Level Electrician 1, Wage \$23.00 plus DOE

Industry Employment Trends & Observations

- LMEA information from [Workforce Explorer](#) shows construction employment in Spokane County up .03% from October 2010 to October 2011. Data is not seasonally adjusted.

Education and Training News

CONSTRUCTION TRUCK DRIVER APPRENTICESHIP OPPORTUNITIES

APPLICATIONS NOW BEING TAKEN FOR:

TEAMSTERS/AGC CONSTRUCTION TRUCK DRIVER TRAINING

Orientation in January for spring classes.

Successful Candidates:

MUST be at least 21 years old

MUST have or be able to obtain a Class A CDL

MUST learn complex backing maneuvers with trailers

MUST be willing to go to work anywhere in WA

MUST be able to pass Drug and Alcohol screening

MUST pass Federal Background check

The program includes 6 weeks of instruction at the training center in the Tri-Cities followed by 3000 hours working on construction jobs throughout Washington. Apprenticeship candidates must have the ability to learn complex backing maneuvers and be able to handle the fast pace of the construction industry.

The Teamsters/AGC Training Center offers apprenticeship opportunities for persons interested in becoming construction truck drivers. No prior experience is necessary; however, experienced Class A drivers are encouraged to apply.

Applications MUST be obtained online at teamsterstraining.org. Also check out [teamsterstraining](#) on Youtube.

The Teamsters/AGC Training is a state certified apprenticeship program and **strongly encourages female and minority applicants**

Call (509) 747-8810 for more information

Other Noteworthy News

They key interchange on the North Spokane corridor at U. S. Highway 2 is open. The \$43 million interchange has taken three years to build and includes lowering the grade of U.S. 2 as well as installation of a 30 foot arched culvert beneath U.S. 2 at Peone Creek. The culvert will allow wildlife to pass underneath the highway.

Industry Sector: Transportation and Warehousing

Date: 12/02/2011

Business Services Consultant: Dirk Vastrick - (509) 532-3038 or dvastrick@esd.wa.gov

New Opportunities

- Eagle Intermodal - Truck & Equipment Mechanic – **WA2224491**
- Eagle Intermodal – Utility Mechanic I - **WA2224476**
- db Secure Shred – Shredding Specialist (CDL B) - **WA2219717**
- Core-Mark International - Delivery Driver CDL Class A – **WA2220632**

Industry Employment Trends & Observations

Class A CDL drivers drive the “big rigs”, whether it be cross country, regionally, or locally. While there are fewer jobs now than there were in 2008, there are more jobs in this SOC (53-3032) than there were last year at this time. Other factors continue to drive demand, including the need for commercial drivers in the oil field boom of North Dakota.

Did you know that the median wage for Heavy and Tractor-Trailer drivers based in the Spokane WDA is \$18.11 per hour? New drivers entering the field usually start in over-the-road (OTR) jobs which trend higher in wages and have extensive benefit packages. Compare these wages and benefits to other jobs available without formal post-secondary education and you’ll see why some people are ready to temporarily compromise time at home in order to establish a stable new career. Training for a Class A CDL in Washington requires 160 hours of instruction and is generally completed in four weeks. Military personnel including the National Guard may even qualify for free training. After two years of OTR, safe drivers can “write their own ticket” as the very best local and regional jobs are seeking those who have that level of experience.

And there is good reason to believe those jobs will be available for some time to come. Currently in the Spokane WDA, 27% of all drivers in this category are over 55 years of age, and more than 1 out of every 20 drivers is over 65 years of age. As these drivers retire, there will be even more opportunity in this sector.

Other Noteworthy News

CELL PHONE BAN - On November 23rd, U.S. Transportation Secretary Ray LaHood announced a final rule specifically prohibiting interstate truck and bus drivers from using hand-held cell phones while operating their vehicles. This joint rule is the latest action by the U.S. Department of Transportation to end distracted driving.

"When drivers of large trucks, buses and hazardous materials take their eyes off the road for even a few seconds, the outcome can be deadly," said Transportation Secretary Ray LaHood. "I hope that this rule will save lives by helping commercial drivers stay laser-focused on safety at all times while behind the wheel."

The final rule prohibits commercial drivers from using a hand-held mobile telephone while operating a commercial truck or bus. Drivers who violate the restriction will face federal civil penalties of up to \$2,750 for each offense and disqualification from operating a commercial motor vehicle for multiple offenses. Additionally, states will suspend a driver's commercial driver's license (CDL) after two or more serious traffic violations. Commercial truck and bus companies that allow their drivers to use hand-held cell phones while driving will face a maximum penalty of \$11,000. Approximately four million commercial drivers would be affected by this final rule.

Federal Motor Carrier Safety Administration (FMCSA) research shows that using a hand-held cell phone while driving requires a commercial driver to take several risky steps beyond what is required for using a hands-free mobile phone, including searching and reaching for the phone. Commercial drivers reaching for an object, such as

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a cell phone, are three times more likely to be involved in a crash or other safety-critical event. Dialing a hand-held cell phone makes it six times more likely that commercial drivers will be involved in a crash or other safety-critical event.

Just a reminder, the state of Washington was one of the first states to enact laws restricting cell phone use while driving for **ALL** drivers of ANY motor vehicle. According to HandsFreeInfo.com, the state has noticed a decline in distracted driving accidents since enacting stricter laws. Washington state law prohibits all drivers from using handheld cell phones and other wireless communication devices while driving. However, drivers may use hands-free devices, such as Bluetooth or wired headsets, to talk on cell phones while driving. Texting is banned for all drivers with no exceptions.

Industry Sector: Professional & Technical

Date: 12/02/2011

Business Services Consultant: Jeff Miller, (509) 532-3136 or jemiller@esd.wa.gov

New Opportunities

Selected job posting opportunities:

- WA2224395 Automotive Mechanic (wage is \$10 - \$14/hr DOE)
- WA2226011 Part time Office Clerk (wage is \$10.50 - \$13.53/hr DOE)

Industry Employment Trends & Observations

Posted job orders for the Professional and Technical industry is down 96% from the previous month pointing out the typical reduced seasonal employment activity as we enter the holiday season. Several employers I've been working indicate they are looking to hire after the 1st of the year.

Wage Information

Job-growth in October (latest figures)

OLYMPIA – Washington's unemployment dropped from 9.1% in September to 9.0% (preliminary)

Locally for Professional, Technical, and Scientific jobs, no updated figures were available; however, for Spokane County, not seasonally adjusted unemployment rate is 8.3%.

Other Noteworthy News

10 Words and Terms That Ruin a Resume By Charles Purdy, Monster Senior Editor

Your resume needs an update -- that is, if your resume is like that of most people, it's not as good as it could be. The problem is language: Most resumes are a thicket of deadwood words and phrases -- empty clichés, annoying jargon and recycled [buzzwords](#). Recruiters, HR folks and hiring managers see these terms over and over again, and it makes them sad. Wouldn't you rather make them happy? It's time to start raking out your resume, starting with these (and similar) terms.

1. "Salary negotiable"

Yes, they know. If you're wasting a precious line of your resume on this term, it looks as though you're padding -- that you've run out of things to talk about. ***If your salary is not negotiable, that would be somewhat unusual.*** (Still, don't put that on your resume either.)

2. "References available by request"

See the preceding comment about unnecessary terms.

3. "Responsible for _____"

Reading this term, the recruiter can almost picture the C-average, uninspired employee mechanically fulfilling his job requirements -- no more, no less. Having been responsible for something isn't something you did -- it's something that happened to you. ***Turn phrases like "responsible for" into "managed," "led" or other decisive, strong verbs.***

4. "Experience working in _____"

Again, experience is something that happens to you -- not something you achieve. ***Describe your background in terms of achievements.***

5. “Problem-solving skills”

You know who else has problem-solving skills? Monkeys. Dogs. ***On your resume, stick to skills that require a human.***

6. “Detail-oriented”

So, you pay attention to details. ***Well, so does everyone else. Don’t you have something unique to tell the hiring manager?*** Plus, putting this on your resume will make that accidental typo in your cover letter or resume all the more comical.

7. “Hardworking”

Have you ever heard the term “show -- don’t tell”? This is where that might apply. Anyone can call himself a hard worker. It’s a lot ***more convincing if you describe situations in concrete detail in which your hard work benefited an employer.***

8. “Team player”

See the preceding comment about showing instead of telling. There are very few jobs that don’t involve working with someone else. ***If you have relevant success stories about collaboration, put them on your resume. Talk about the kinds of teams you worked on, and how you succeeded.***

9. “Proactive”

This is a completely deflated buzzword. Again, ***show rather than tell.***

10. “Objective”

This term isn’t always *verboten*, but you should use it carefully. If your objective is to get the job you’ve applied for, there’s no need to spell that out on your resume with its own heading. ***A [resume objective](#) is usually better replaced by a [career summary](#) describing your background, achievements and what you have to offer an employer.*** An exception might be if you haven’t applied for a specific job and don’t have a lot of experience that speaks to the position you’d like to achieve.

Industry Sector: Healthcare

Date: 12/02/2011

Business Services Consultant: Heather Davis (509) 532-3134 Hdavis@esd.wa.gov

New Opportunities

WA2226083	Client Billing Specialist	FT/DOE
WA2218602	Software Engineer II	FT/DOE
WA2226189	QUALITY ASSURANCE INSPECTOR – FAFB	FT/DOE

Industry Employment Trends & Observations

Registered Nurses show a short term growth projection of 1.4% with 160 annual average openings and long term projections show a growth rate of 22.1% and 232 average annual openings.

Wage Information

Wages range from the 10th percentile at \$24.17 to \$47.43 at the 90th percentile and an hourly average of \$35.23.

Education and Training News

Nursing (R.N. Training): An instructional program that generally prepares individuals in the knowledge, techniques and procedures for promoting health, providing care for sick, disabled, informed, or other individuals or groups. Includes instruction in the administration of medication and treatments, assisting a physician during treatments and examinations, referring patients to physicians and other health care specialists, and planning education for health maintenance. Training to become an RN can be obtained at several levels depending on the specialty that the nurse desires. [SCC](#) offers an Associate's degree and [Gonzaga](#), and [Eastern](#) both offer a Bachelor's and Master's level program for RN's.

The Washington Center for Nursing has published their recommendations for addressing the nursing shortage. To read the entire publication please go to: [MPNE Implementation Recommendations](#)

 [MPNE Implementation Recommendations 12-09.pdf](#)

Other Noteworthy News

[Valley Hospital](#) is a full-service acute care medical facility delivering quality healthcare to residents of the Spokane Valley since 1969. While our newly updated facility boasts some of the most advanced medical technology in the area, it's our commitment to delivering exceptional patient care that truly defines who we are. We are a 123-bed facility and a Level III Trauma Center.

Our commitment to our patients is reflected in everything we do. You'll see it in the skilled doctors and specialists who practice at Valley every day. You'll see it in the compassionate care of our excellent team of nurses. You'll see it in our staff, through the ways we strive to deliver exceptional service.

We treat routine or complex medical conditions. With a 530 practicing medical and allied health professionals staff, advanced medical technology and modern facilities, Valley provides a broad spectrum of healthcare services.

At Valley Hospital, we're proud to continue our 40-year tradition of providing quality healthcare for patients in the Inland Northwest. At Valley, we treat your family like they're a part of ours.

Our Vision is to be the best hospital in the Inland Northwest by practicing excellence in the areas of service, science and safety.

Industry Cluster: Advanced Manufacturing/Aerospace

Date: 12/02/2011

Business Services Consultant: Sean Pelfrey, (509) 532-3159 or spelfrey@esd.wa.gov

New Opportunities

- [WA2225937](#) - MRO MAINTENANCE TECHNICIAN, 40 + hours a week \$15.25 an hour plus Benefits
- [WA2222850](#) - WELDER / FITTER, 40+ hours a week, \$14.50 an hour plus Benefits.

Industry Employment Trends & Observations

The future of manufacturing in the United States will hinge increasingly on capabilities to develop, deploy, and commercialize new products, processes, organizational structures, human skills, and management practices, and all this is in the context of increasingly capable international competition and globalization of trade and technology. To be sure, the innovative American “factory” of the future will surely not look like the large American factory of the 1950s, with its assembly-line processes and cadres of routine shop-floor and administrative workers.

Wage Information

As more and more job seekers come in, it is imperative that we start sharing with them the LMI and even the living wage calculator (<http://www.livingwage.geog.psu.edu/counties/53063>). This information is imperative as job seekers discuss wages with employers and gives them a better understanding of what they need to survive.

Education and Training News

- **Do you like computers?**
- **Do you like working with your hands?**
- **Do you want a career where graduates start at \$25,000 to \$30,000 per year and can earn up to \$50,000 per year?**
- **Would you like to be in a program that provides job placement during your last quarter?**
-

If you answered "yes" to any of these questions, then consider becoming a CNC machinist. You will learn new skills and get hands-on experience operating high-tech CNC machinery.

Computer numerical control (CNC) machinists, use computers to run high-tech equipment that makes tools, dies and machine parts necessary for manufacturing. CNC skills are in demand throughout Spokane and the USA. A committee of local machine shop owners helped to design this program to prepare qualified individuals as CNC machinists. Students learn: blueprint reading, shop mathematics, machine tool theory, inspection, statistical process control (SPC), Q.A. (quality assurance) and CNC programming using state of the art software.

Because of the technical nature of this program, a high school diploma or GED is recommended. It is also necessary to speak and write English. Students will find it useful to have an aptitude for mechanical skills and some mathematics.

There is a need in Washington for more than 1,000 CNC operators. Graduates of this program work in companies of different sizes, from a four-person shop to the Boeing Company. Indicators show the industry will remain strong beyond the year 2020.

A.A.S. Degree

The CNC Machining Technology program is designed to provide students with the skills necessary to gain employment in the manufacturing industry. The first year of the program will focus on skills used in a modern machine shop: machine shop math, blueprint reading, and conventional machine tool theory and lab. The last year offers specialized training in quality control and CNC theory and procedures



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Other Noteworthy News

Our 20+ year history as a leading interior plastics, thermoform and pressure form, and sewing products supplier has led Multifab to establish strong relationships with many of the aerospace industry's leading interior and seat suppliers. Our attention to detail and excellent engineering support makes Multifab your working partner in a very demanding industry. The commercial products industry needs a supplier who is fast on their feet. New product launches rarely have a lot of lead time associated with a project start date. Multifab Inc. has the internal capabilities support to get your project launched fast. In-house engineering and tooling facilities make Multifab Inc. your vertically-integrated supplier. Aesthetics, functionality, and specifications outline the needs for medical industry manufacturing. Multifab's history with complex shapes and assemblies aids us in the partnership and development of your challenging production requirements. Complex pressure form tools with molded texture and slides for tool surface interfaces have become a Multifab signature.

www.multifab-inc.com