

Industry Sector: Transportation & Warehousing

Date: 4/2/2012

Business Services Consultant: Dirk Vastrick – (509) 532-3038 or dvastrick@esd.wa.gov

New Opportunities

- Mill Supervisor – Confidential Employer – WA2257216
- CDL A Commercial Driver – Trans-System Inc – WA2250336
- CDL A Northwest Driver – Spokane Produce – WA2244710

Trends

Once again in March this sector was flat with neither growth nor shrinkage in the number of available positions. Long term employment opportunities remain strong due to retirement or disqualification of existing drivers.

Wage Information – Current Median Wage for Spokane County

- | | |
|--|---|
| • Locomotive Engineers & Operators - \$23.13 | • Diesel Engine Repair - \$19.68 |
| • Railroad Conductors & Yardmasters- \$24.20 | • Cargo and Freight Agents - \$19.92 |
| | • Aircraft Mechanics & Service Technician - \$22.37 |

Noteworthy News

Monday - April 2, 2012 - WASHINGTON – U.S. Transportation Secretary Ray LaHood today announced nearly \$62 million for seven states to help cover the costs of repairing roads and bridges damaged by a variety of natural disasters and catastrophic events. “This emergency relief money will help restore roads and bridges so people can travel safely.”

The money will reimburse states for fixing or replacing highways, bridges and other roadway structures. Costs associated with detours, debris removal and other immediate measures necessary to restore traffic flow in affected areas are also eligible for reimbursement.

“Roads and bridges act as vital links in local communities who feel their loss after natural disasters,” said Federal Highway Administrator Victor Mendez. “The Department is committed to repaying states for all the work that was necessary immediately following these events to help people get back to normal faster.”

Seven states will receive a total of \$61,949,103: Alabama, Alaska, Kentucky, Maine, South Carolina, Washington and Wyoming.

Federal Highway Administration’s Emergency Relief (ER) program reimburses states for the repair and reconstruction of federal-aid highways and bridges that suffer serious damage as a result of natural disaster or catastrophic event. The funding helps pay for expenses resulting from extraordinary conditions.

(The report goes on to document that Washington State will receive \$5,864,896 for repairs to the SR410 landslide in October of 2009 and \$8,987,457 for repairing damage to numerous routes from the December 2010 storms.)

Federal Motor Carrier Safety Administration Website – March 23, 2012 - Another new round of fraudulent USDOT letters dated March 16, 2012, are starting to circulate among motor carriers. The letters appear to be from the "U.S. Department of Transportation Procurement Office" and signed by a



Regional Industry Information at a Glance

fictitious name of "Julie Weynel – Senior Procurement Officer." The letters are attempting to obtain banking information from targeted companies.

Please be aware of this fraudulent financial data collection activity beginning again, and be suspicious when banking information is requested from you. You can also find more information at the following USDOT OIG Web sites listed below:

- http://www.dot.gov/ost/m60/fraudulent_letters.htm
- <http://www.oig.dot.gov/fraud-alert>



Regional Industry Information at a Glance

Industry Sector: Energy, Green Jobs, Construction, Apprenticeships

Date: 04/06/12

Business Services Consultant: Brad Johnson, (509) 532-3152 or bhjohnson@esd.wa.gov

New Opportunities

- Job order WA2244016 Electrical/Hydraulic/Welding Technician, Wage \$17 -\$20 DOE
- Job order WA2250278 Low Voltage Sales Engineer, Wage DOE
- Job order WS 404126496 Journeyman Garage, Wage \$34.46
- Job Order WA2259677 Concrete Paving Laborer, Wage DOE
- Job Order WA2259677 Concrete Carpenter, Wage \$29.73

Industry Employment Trends & Observations

Labor Market & Economic Analysis information from Employment and Economy indicates construction employment in Spokane County is down 7% from February 2011 to February 2012. This data is not seasonally adjusted.

Announcement of Apprenticeship Opportunities

The International Union of Elevator Constructors, Local 19 National Elevator International Education Program is accepting applications for their apprenticeship program in Spokane.

Minimum qualifications:

- 18 years or older
- High school graduate or a GED. Must be able to submit High School transcripts, diploma or an official report of GED test results
- Able to pass an examination to test applicant's reading, math and aptitude test. (WorkSource Spokane offers a free study guide called KeyTrain® for Workplace Skills that assists applicants with this test. WorkSource Spokane also offers the WorkKeys® National Career Readiness Certificate which confirms a person's competence in a specific set of workplace skills. Visit the WorkSource Spokane Information Desk for more details (130 S. Arthur Street).
- Must be physically fit to perform the duties of the trade.

To request an application and learn more about the position, send a letter by April 10th to:

NEIEP/ Area Coordinator

5009 Pacific Hwy East Unit 18

Fife WA 98424

Or email Attn: **Scott McGinty** at smcginty@neiep.org

Other Noteworthy News

Washington State's improving unemployment rate reduces the maximum amount of unemployment benefits available from 99 weeks to 73 weeks after April 21. Regular benefits last 26 weeks and are funded by the state's unemployment trust fund. The remaining weeks are paid by the federal government, and they "trigger on and off" based on a state's unemployment rate.

Mitsubishi "shut down" a \$100 million wind turbine factory in Fort Smith Arkansas due to a lack of demand for wind turbines. Lack of demand is due to commercialization of cheap oil-shale gas plus

Regional Industry Information at a Glance

Congress delaying the Production Tax Credit. The Production Tax Credit established an income tax credit of 2.2 cent per kilowatt hour of energy produced by utility-scale wind turbines. The tax credit is set to expire at the end of 2012. Mitsubishi also has been sued by General Electric for patent claims on wind turbine equipment. Mitsubishi still plans on building large off shore wind turbines in Japan.



Regional Industry Information at a Glance

Industry Sector: Healthcare

Date: 4/4/12

Business Services Consultant: Heather Davis (509) 532-3134 Hdavis@esd.wa.gov

New Opportunities

WA2257225	Certified Nursing Assistant	FT/DOE
WA2255131	Community Living Services Support Staff	\$10.50/HR

Industry Employment Trends & Observations

Mental Health and Substance Abuse Social Workers have a short term growth projection of 2.0% and a long term projection of 1.8%.

Wage Information

Median hourly wages are reported to be \$21.58/hr with an annual average wage of \$44,887.00.

Education and Training News

Mental Health and Substance Abuse Social Workers assess and treat individuals with mental, emotional, or substance abuse problems, including abuse of alcohol, tobacco, and/or other drugs. Activities may include individual and group therapy, crisis intervention, case management, client advocacy, prevention, and education. An AAS degree is required, which can be obtained at [Spokane Falls Community College](#). The program is typically 18 months in length.

Other Noteworthy News

[Eastern State Hospital](#) is one of two state-owned psychiatric hospitals for adults. The hospital provides evaluation and inpatient treatment for individuals with serious or long-term mental illness. These clients have been referred to the hospital through the Regional Support Network (RSN) system or through the criminal justice system. Eastern State Hospital is the 287-bed state psychiatric hospital for 21 eastern Washington counties and is accredited by the Joint Commission and certified by the federal Centers for Medicare and Medicaid Services (CMS).

Eastern State Hospital was established in 1891 and provides a wide variety of appropriate psychiatric care.

Adult Psychiatric Unit (APU) - The APU provides inpatient hospitalization for adults 18 to 50 years of age. Such adults are severely mentally ill, and are committed for evaluation and treatment by a civil court proceeding.

Geropsychiatric Unit (GPU) - The GPU provides psychiatric evaluation and treatment for individuals 50 years of age or older, or persons under 50 years of age with related medical concerns.

Forensic Services Unit (FSU) - Patients enter the forensic (legal) unit in the hospital through the criminal justice system. Evaluation and treatment services are provided for adults prior to their trial, after they are convicted, or after they are acquitted by reason of insanity.



Regional Industry Information at a Glance

Attn: Hiring Managers:

If you wish to list a job opening with WorkSource, please call: (509) 532-3186; Fax: (509) 532-3066; or E-mail: BusinessOutreach@esd.wa.gov

If you wish to post your own opening, go to: www.go2worksource.com and click on "Employer Log In Here". Other helpful employer information is available within this section of the website, plus on our local website at www.workspokane.org click on Employer.

If you need wage or Labor Market Information, click on www.esd.wa.gov/employmentdata

Industry Sector: Professional & Technical

Date: 4/06/2012

Business Services Consultant: Jeff Miller, (509) 532-3136 or jemiller@esd.wa.gov

New Opportunities

Selected job posting opportunities:

- **WA2249657 Business Development Sales Mgr. (wage DOE)**
- **WA2249663 Controls Systems – S/W Engineer (wage DOE)**
- **WA2237356 Project Manager – Boise (wage DOE)**
- **WA2249880 Master Scheduler (wage DOE)**
- Wa2249309 Grounds Maint., Seasonal (wage is \$9.04)
- WA2249959 Lawn Care Worker (wage \$10.00 to \$12.00/ hr DOE)
- **WA2251370 Mechanical Engineer (wage DOE)**
- **WA2251405 Project Planner – Boise (wage DOE)**
- WA2252530 Production Assistant (wage DOE)
- WA2252890 Mechanic (wage is \$13 to \$15/hr DOE)
- WA2252879 Lube and Tire Tech (wage is \$9.50 to \$11.00/hr DOE)
- WA2253924 Product Design Engineer (wage DOE)
- WA2253464 POS Installation Tech (wage is \$12.00 to \$16.00/hr DOE)
- WA2255676 WHSE janitor (wage is \$10.00 to start)
- WA2256042 Business Systems Analyst (wage DOE)
- **WA2256264 Controller (wage DOE)**
- **WA2256267 VP of Operations - Boise (wage DOE)**
- **WA2256268 Sourcing Manager (wage DOE)**
- **WA2256263 CFO - Boise or Spokane located (wage DOE)**
- **WA2257760 Projects Control Mgr. (wage DOE)**
- **WA2257913 Engineering Intern (wage DOE)**
- WA2257214 Events Specialist (wage is \$30k to \$32k/yr to start DOE)
- WA2258867 Part Time Receptionist (wage is \$10.00 to \$13.00/hr to start DOE)
- WA2258922 Product Manager (wage DOE)
- WA2258928 Relationship Manager (wage DOE)

Industry Employment Trends & Observations

Flsmidt Company continues to grow, both here and in their Boise operation. Their positions are highlighted in bold above. Additionally, Coffman Engineers continues to add staff here in Spokane, as well as in Anchorage, Seattle, and Honolulu (a total of 19 open positions).

Education and Training News

No new information.

Wage Information

OLYMPIA – Spokane County unemployment increased to an estimate of 10.1 % in February (preliminary, latest estimate)

Local Information: Professional, Technical, and Scientific jobs increased by 200. There were 100 new jobs in finance, and 400 new jobs in government.

Other Noteworthy News

The Most Important 6 Seconds of Your Career By Money Talks | [Secrets to Your Success](#) – Fri, Mar 23, 2012 3:03 PM

EDT Provided by **MoneyTalksNEWS** by Michael Koretzky

How long will a job recruiter look at your resume? A study released yesterday says it's often over in the blink of an eye. You spend hours writing and refining your resume. When you submit it, guess how long an employer reviews it? Unfortunately, less time than it took to read this paragraph.

"Most job seekers think recruiters spend 4 to 5 minutes reviewing a resume," job recruiting firm [TheLadders](#) announced yesterday. "The truth: recruiters spend about 6 seconds before they make the initial 'fit/no fit' decision." TheLadders put hiring managers in front of a computer and asked them to scan resumes — while eye-tracking-software determined what captured their attention first, how long they spent viewing each part, and what content they ignored. The study, called [Keeping an Eye on Recruiter Behavior](#), concluded that with resumes, less is more. "The 'gaze trace' of recruiters was erratic when they reviewed a poorly organized resume, and they experienced higher levels of cognitive load (total mental activity), which increased the level of effort to make a decision." TheLadders concluded: "Professional resumes had less data, were evenly formatted, and were described as clearer."

Another interesting result: an online profile isn't necessarily better than a traditional, professional resume. TheLadders concludes: "Online profiles have pictures, and unfortunately, recruiters tended to focus on them for the simple reason that pictures naturally draw the eye. We found they kept recruiters from locating the most relevant information, like skills and experience."

Industry Sector:

Manufacturing/Aerospace

Date: 04/10/12

New Opportunities

[WA2253875](#) - CNC PLASMA/SPINDLE MACHINE OPERATOR – 40 hours a week, competitive wages + benefits

[WA2250335](#) - MILLWRIGHT, 40 hours a week, competitive wages + benefits

Trends

Recent activity in the West Plains Area of Eastern Washington is a strong indicator of what 2012 holds for Manufacturing and Aerospace. The recent acquisition of a power player in the Avionics field by a much larger corporation, the expansion of shifts and hours by two precision machine shops, plus the expansion of service areas by two major manufacturers bode well for the economy and the local workforce.

Wage Information

- As more job seekers appear, it's imperative that we share with them Labor market Information, plus the living wage calculator. (<http://www.livingwage.geog.psu.edu/counties/53063>) This information is informative and imperative as job seekers discuss wages with employers. Such gives them a better understanding of what is necessary to survive.

Education and Training News

More skilled workers are needed in Washington and nationwide, due to a “perfect storm” of increased demand, impending retirements, and new technology. Some 21,000 new workers are needed over the next decade in the state, according to a report by the Washington Council on Aerospace. Nationwide, the broader aerospace industry plans to hire 32,000 workers this year, according to the 2011 Aviation Week Workforce Study. Washington State's 650 aerospace companies employ 84,000 workers, representing more than one-sixth of all aerospace workers in the nation.

Demand for American aerospace products is expected to rise over the next decade, with Boeing projecting a demand at 33,000 commercial aircraft over the next 20 years. At the same time, many in America's aerospace workforce are approaching retirement. Jim Bearden, of the International Association of Machinists District Lodge 751, [testified](#) at Monday's field hearing that nearly one-third of the union's 30,000 members in the state are expected to retire within the next five-to-seven years.

Other Noteworthy News

Normally in this space we highlight a local company and its contributions to our region. However, this month we're placing focus on the First Robotics Competition. During the first weekend in April Spokane held its first regional competition resulting in huge success. For those in the Manufacturing and Aerospace business sectors this is an avenue to see our future workforce developing, and an ideal opportunity to become involved in the development and mentoring of students.

"To transform our culture by creating a world where science and technology are celebrated, and where young people dream of becoming science and technology leaders."

From: Dean Kamen, Founder

Mission: Our mission is to inspire young people to be science and technology leaders, by engaging them in exciting mentor-based programs that build science, engineering and technology skills. This inspires innovation, and fosters well-rounded life capabilities including self-confidence, communication, and leadership.

Dean Kamen is an inventor, entrepreneur, and tireless advocate for science and technology. His passion and determination to help young people discover the excitement and rewards of science and technology are the cornerstones of *FIRST* (For Inspiration and Recognition of Science and Technology).

FIRST was founded in 1989 to inspire young people's interest and participation in science and technology. Based in Manchester, NH, the 501 (c) (3) not-for-profit public charity designs accessible, innovative programs that motivate young people to pursue education and career opportunities in science, technology, engineering, and math, while building self-confidence, knowledge, and life skills.

www.usfirst.org/

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CALLING ALL SPOKANE PROFESSIONALS

Do you:

Care about the next generation of our region's workforce?

Want to reduce recruiting expenses for your company?

Want access to newly skilled workers?

Then being a mentor is for you!

The Opportunity Partnership Mentoring Grant has openings for mentors in the Spokane area. We are looking for working professionals in in-demand occupational fields that can pair up with another adult currently in college. We would like you to share your own work experiences, insights, and advice with the next generation of professionals in your field. The relationships will be formed based on the mentors/mentees career fields and interests and will require about four hours a month.

In-demand career fields include:

**Aviation Maintenance
Automotive Technology
Welding
CNC Machinist
Office Assistant
Administrative Professional
Medical Office Receptionist
Healthcare (nursing)
Computer Specialist**

**Information Processing
Software Specialist
Early Childhood
Education
Human Services
(including chemical
dependency,
gerontology, and social
services)**

**Contact Shelly Yergen, mentoring specialist, at
syergen@esd.wa.gov or 509.532.3180 for more information.**